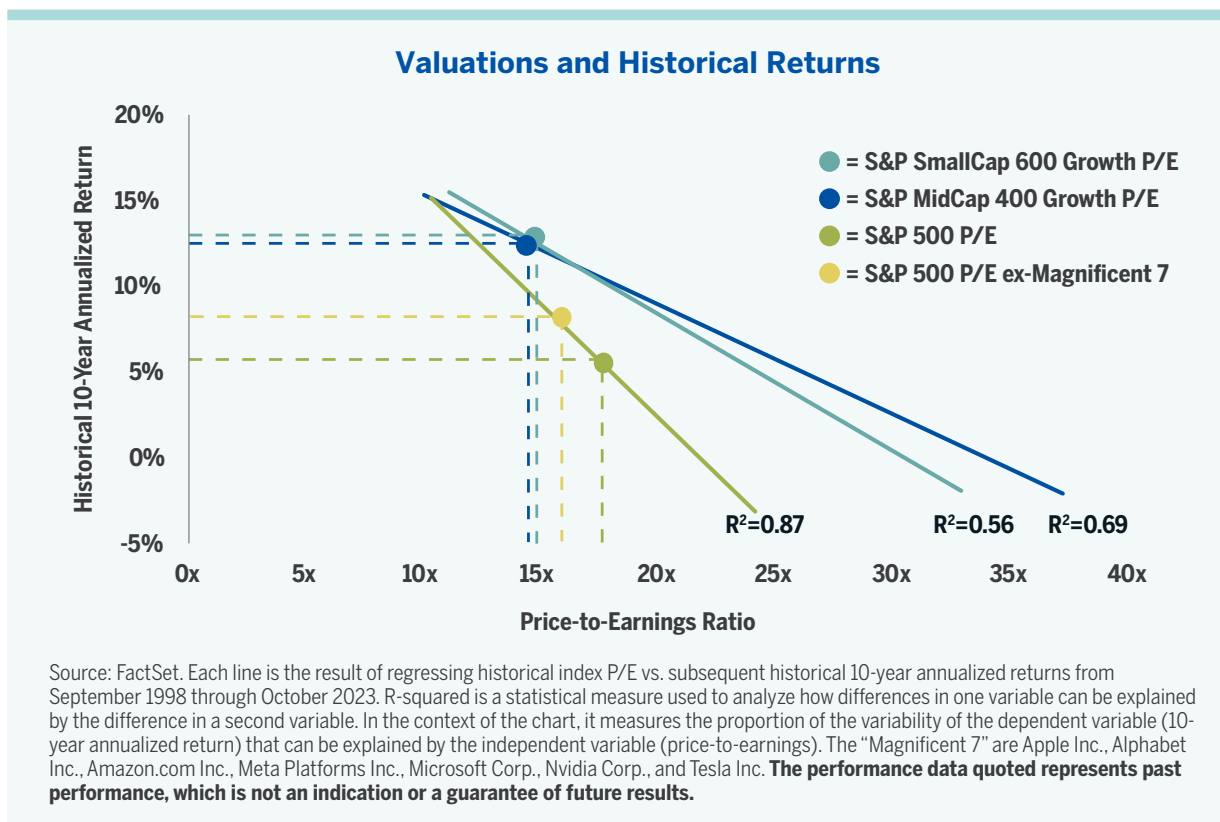


What Can Valuations Tell Us?

Shorthand valuation multiples, such as price-to-earnings (P/E), do not tell investors much about the prospective returns of individual companies, in our opinion. However, these kinds of valuation multiples may provide important information about broad-based index sentiment. So, what are they telling us now?



- The chart depicted above illustrates the historical relationship between P/E ratios and the subsequent 10-year annualized returns for various indexes. As of October 2023, the S&P 500's P/E ratio is 17.3x, as shown on the green line in the chart above, potentially implying annualized returns in the mid-single digits over the next decade. However, a handful of mega-cap stocks with strong consensus estimated earnings growth rates above 20%, in aggregate, skew the S&P 500 P/E higher. Excluding these stocks, the S&P 500 P/E is about two points lower, potentially implying a higher corresponding return over the next decade, given the historical relationship.
- Smaller-cap stocks, however, may look even more attractive for long-term investors. Particularly, small and mid-cap growth stocks, whose valuations have compressed due to rising interest rates, are trading at P/E multiples which have historically produced double-digit annual returns over the following decade.
- While past performance is not indicative of future returns, investors may find it reasonable to allocate into areas of the equity market that are statistically attractive relative to history.

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